

DRP NATIONAL INC.

GENERAL CONTRACTORS • PUBLIC WORKS • INDUSTRIAL • INSTITUTIONAL • ENVIRONMENTAL

September 6, 2005

Board Of Directors
American Industrial Real Estate Association
700 South Flower Street
Los Angeles Ca. 90017

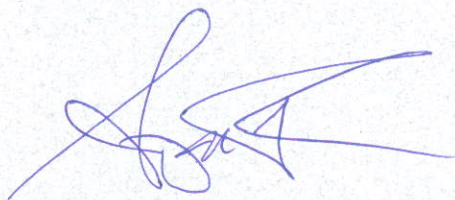
Re: Tony M. Guglielmo and his application for Membership to A.I.R.

To Whom It May Concern:

I have known Tony Guglielmo for nearly two years. We met when I called on one of his listing signs placed on a vacant piece of industrial land in Rancho Cucamonga. I was interested in purchasing raw land to develop into an industrial project. In order to make the project more lucrative Tony approached the land owner next to the parcel he had listed . We were able to put both parcels together and close both escrows within a couple of days of each other.

Tony has exhibited a very strong work ethic and has shown this over time by maintaining communication with me throughout the entitlement process and will continue to be involved as we build the project and make it to prospective buyers/tenants. I recommend Tony to your association. If you have any further questions, please do not hesitate to call me.

Best Regards,



Serge M. Perusse
DRP National Inc.
President